FINANCIAL STATEMENTS and INDEPENDENT AUDITORS' REPORT

YEARS ENDED DECEMBER 31, 2021 and 2020

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### INDEPENDENT AUDITORS' REPORT

To the Board of Directors **Peaceful Valley Donkey Rescue, Inc.** Miles, Texas

#### Opinion

We have audited the accompanying financial statements of Peaceful Valley Donkey Rescue, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Peaceful Valley Donkey Rescue, Inc. as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of the Financial Statements section of our report. We are required to be independent of Peaceful Valley Donkey Rescue, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Peaceful Valley Donkey Rescue, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements. In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Peaceful Valley Donkey Rescue, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Peaceful Valley Donkey Rescue, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## MERRITT, MCLANE & HAMBY, P.C.

Abilene, Texas April 6, 2022

# FINANCIAL STATEMENTS

# STATEMENTS OF FINANCIAL POSITION

December 31, 2021 and 2020

ASSETS	-	2021	2020
Current assets:			
Cash	\$	2,944,782 \$	2,267,846
Inventory	Ψ	42,583	42,583
Investments		3,279,612	2,926,737
Total current assets	_	6,266,977	5,237,166
Non-current assets:			
Property and equipment, net of accumulated depreciation		2,455,041	2,342,542
Total non-current assets	_	2,455,041	2,342,542
Total Assets	\$ _	8,722,018 \$	7,579,708
LIABILITIES AND NET ASSETS			
Current liabilities:			
Accounts payable	\$	171,813 \$	320,974
Other liabilities		17,848	1,227
Notes payable - current	_	116,881	97,052
Total current liabilities	_	306,542	419,253
Non-current liabilities:			
Notes payable - non-current	_	161,416	266,602
	-	161,416	266,602
Total liabilities	_	467,958	685,855
Net assets:			
Without donor restrictions		8,254,060	6,893,853
Total net assets	_	8,254,060	6,893,853
Total Liabilities and Net Assets	\$ _	8,722,018 \$	7,579,708

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2021 and 2020

	_	2021	2020
Support	_		
Contributions	\$	1,676,628 \$	1,338,688
Bequests		812,683	293,009
Merchandise sales		42,980	26,334
Grants			30,000
Adoption fee income		37,486	88,740
Fund raising	_	7,466,107	6,414,985
Total support		10,035,884	8,191,756
Expenses			
Program Services		6,163,239	4,362,823
Supporting Services:			
Management and general		612,058	534,906
Fund-raising	_	2,134,685	2,136,299
Total Expenses	-	8,909,982	7,034,028
Net Income from Operations		1,125,902	1,157,728
Other Income (Expense)			
Interest expense		(15,979)	(15,538)
Realized loss on sale of assets		250.004	(70,631)
Unrealized gain on investments	-	250,284	227,047
Total other income (expense)	-	234,305	140,878
Change in Net Assets		1,360,207	1,298,606
Net Assets, Beginning of Year	-	6,893,853	5,595,247
Net Assets, End of Year	\$	8,254,060 \$	6,893,853

The accompanying notes are an integral part of the financial statements.

# STATEMENTS OF FUNCTIONAL EXPENSES For the Years Ended December 31, 2021 and 2020

	2021							
			Management			Total		
		Program	and		Fund	Supporting	Combined	
	_	Services	General	_	Raising	Services	Total	
Salaries and wages	\$	1,217,880 \$	227,671	\$	37,322 \$	264,993 \$	1,482,873	
Payroll taxes		94,531	17,672		2,896	20,568	115,099	
Employee benefits	_	106,150	19,844		3,253	23,097	129,247	
Total payroll expenses	-	1,418,561	265,187		43,471	308,658	1,727,219	
Animal care		2,899,337					2,899,337	
Bank fees		14,412	26,582		28,293	54,875	69,287	
Depreciation		291,010					291,010	
Direct mail		1,050,810	95,044		2,062,921	2,157,965	3,208,775	
Gift shop			30,421			30,421	30,421	
Insurance			87,153			87,153	87,153	
Miscellaneous			792			792	792	
Office expense			53,847			53,847	53,847	
Permits, fees, and taxes								
Postage and printing			9,397			9,397	9,397	
Professional fees			41,356			41,356	41,356	
Public awareness		42,846					42,846	
Repair and maintenance		387,274					387,274	
Taxes		533	2,279			2,279	2,812	
Utilities	-	58,456					58,456	
Total Expenses	\$ _	6,163,239 \$	612,058	\$	2,134,685 \$	2,746,743 \$	8,909,982	

			2020		
			upporting Services		
		Management		Total	
	Program	and	Fund	Supporting	Combined
_	Services	General	Raising	Services	Total
\$	811,201 \$	134,964 \$	34,695 \$	169,659 \$	980,860
	62,414	10,384	2,670	13,054	75,468
_	107,481	17,882	4,597	22,479	129,960
	981,096	163,230	41,962	205,192	1,186,288
_					
	2,244,341				2,244,341
	6,673	28,206	31,197	59,403	66,076
	260,490				260,490
	441,309	67,435	2,063,140	2,130,575	2,571,884
		78,353		78,353	78,353
		68,731		68,731	68,731
		4,528		4,528	4,528
		78,691		78,691	78,691
		535		535	535
		9,157		9,157	9,157
		34,773		34,773	34,773
	19,135				19,135
	359,041				359,041
	787	1,267		1,267	2,054
_	49,951				49,951
\$	4,362,823 \$	534,906 \$	2,136,299 \$	2,671,205 \$	7,034,028

# STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2021 and 2020

	_	2021	2020
Cash flows from operating activities			
Change in net assets from operations	\$	1,125,902 \$	1,157,728
Adjustments to reconcile change in net assets			
to net cash provided by operating activities:			
Gain on sale of assets			70,631
Depreciation		291,010	260,490
(Increase) Decrease in operating assets			
Inventory			22,772
Accounts receivable			23,141
Other assets			85
Increase (Decrease) in operating liabilities			
Accounts payable		(149,161)	(86,861)
Other liabilities	-	16,621	(13,455)
Net cash provided by operating activities	-	1,284,372	1,434,531
Cash flows from investing activities			
Purchase of property and equipment		(403,509)	(666,451)
Disposal of property			9,688
Maturity of investments			- ,
Purchase of investments	-	(102,591)	(2,470,631)
Net cash used by investing activities	-	(506,100)	(3,127,394)
Cash flows from financing activities			
Interest expense		(15,979)	(15,538)
Proceeds from note payable		153,747	264,584
Payment on note payable	-	(239,104)	(173,879)
Net cash provided (used) by financing activities	-	(101,336)	75,167
Net increase (decrease) in cash and cash equivalents		676,936	(1,617,696)
Cash and cash equivalents at beginning of year	-	2,267,846	3,885,542
Cash and cash equivalents at end of year	\$	2,944,782 \$	2,267,846
Supplemental items Interest paid	\$	15,979_\$	15,538

The accompanying notes are an integral part of the financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1: ORGANIZATION AND PURPOSE

Peaceful Valley Donkey Rescue, Inc. (the Organization) is a not-for-profit organization with its primary office location in Miles, Texas as well as volunteer operated facilities in California, Oregon, Arizona, Oklahoma, Iowa, Virginia, North Carolina, South Carolina, Florida, Tennessee, and Washington. The Organization provides rescue services and/or seeks out and obtains unwanted and abused donkeys. Once the donkeys are rescued, they are given medical treatment and training. When the donkeys are deemed ready, they are made available for adoption.

#### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Peaceful Valley Donkey Rescue, Inc. have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

#### **Financial Statement Presentation**

Financial statement presentation follows the recommendations of Financial Accounting Standards Board, *FASB ASC 958-205, Financial Statements of Not-for-profit Organizations.* The Organization is required to report information regarding its financial position and activities according to two classes of net assets: with donor restrictions and without donor restrictions. In addition, the Organization is required to present a statement of cash flows.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Land, Buildings and Equipment

Land, buildings and equipment are recorded at cost when purchased or at fair market value when contributed. Depreciation and amortization are computed by the straight-line method over the estimated useful life of the asset as follows:

	Years
Office Equipment	5-7
Machinery and Equipment	5-7
Improvements	15-40

The Organization has not formally adopted a capitalization policy; however, the Organization generally capitalizes individual items with a useful life of more than five years.

Donations of property and equipment are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use, and contributions of cash that must be used to acquire property and equipment, are reported as support with donor restrictions. Absent donor stipulation regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor.

#### NOTES TO FINANCIAL STATEMENTS

### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### Revenue Recognition

Contributions received are recorded as support with donor restrictions or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as contributions without donor restrictions.

All donor-restricted contributions are reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. There were no contributions with donor restrictions in 2021 or 2020.

#### Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the State of California Revenue and Taxation Code. The Organization has no income from unrelated business; therefore, no amounts are recorded in the financial statements. The Organization is not considered a private foundation.

The Organization files the informational Federal Form 990 with the Internal Revenue Service and the State Form 199 in the State of California. The Federal Form 990 is generally no longer open for review by the Internal Revenue Service for years prior to 2018.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

#### Inventory

Inventory is valued at market. The difference between cost and market is not considered material.

#### Functional Expenses/Joint Costs

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Accounting Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### Source of Revenue

The Organization receives its revenue from public donation, grants and fundraising. The grants have no spending stipulations.

#### Fundraising

During 2021 and 2020 the Organization used the services of a direct mail organization, Eberle Communications Group. The annual cost expended was \$3,208,775 and \$2,571,884, which was allocated between program services, administration and fundraising as shown on the statements of functional expenses. Gross revenue raised was \$7,466,107 and \$6,414,985 for the years ended December 31, 2021 and 2020, respectively.

### NOTE 3: LIQUIDITY

On December 31, 2021, the Organization has \$6,266,977 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditures, consisting of cash of \$2,944,782, investments of \$3,279,612, and inventory of \$42,583.

On December 31, 2020, the Organization has \$5,237,166 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditures, consisting of cash of \$2,267,846, investments of \$2,926,737, and inventory of \$42,583.

None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date. The accounts receivable are subject to implied time restrictions with the majority expected to be collected within 30 days. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

#### NOTE 4: CASH AND CASH EQUIVALENTS

All material cash and certificates of deposit, when applicable, are deposited into institutions that are insured or collateralized by the Federal Deposit Insurance Corporation (FDIC). Under FDIC guidelines, each depositor's accounts are insured to an aggregate of \$250,000 per financial institution. As of December 31, 2021, the Organization had deposits which exceeded the FDIC limit by a total of \$1,612,467 at First Financial Bank and \$482,409 at Middletown Valley Bank, but the Organization feels the risk of loss is minimal. As of December 31, 2020, the Organization had deposits which exceeded the FDIC limit by a total of \$858,240 at First Financial Bank and \$134,257 at United Bank.

#### NOTE 5: INVESTMENTS

The Organization has adopted SFAS ASC 958-320-50 Accounting for Certain Investments held by Not-for-Profit Organizations. Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assts. The following shows the cost and market value of the investments.

# NOTES TO FINANCIAL STATEMENTS

# NOTE 5: INVESTMENTS - continued

December 31, 2021				Market
Investments	_	Cost	_	Value
Equities and cash	\$	1,385,536	\$	3,279,612
December 31, 2020				
Equities and cash		1,211,672	\$	2,926,737

# NOTE 6: LAND, BUILDINGS AND EQUIPMENT

Property and equipment consisted of the following on December 31, 2021 and 2020:

	2021	2020
Land	\$ 700,000	\$ 700,000
Buildings	681,312	681,312
Leasehold improvements	425,716	300,145
Automotive equipment	672,892	433,340
Machinery and equipment	797,444	776,611
Furniture and equipment	1,488	1,488
Office equipment	1,691	1,691
	3,280,543	2,894,587
Less: Accumulated Depreciation	825,502	552,045
Net Property and equipment	\$ 2,455,041	\$ 2,342,542

Depreciation expense for the year ended December 31, 2021 and 2020 was \$291,010 and \$260,490, respectively.

# NOTE 7: DEBT

	2021	2020
Note payable to Art Schaefer Trust, secured by real property located in Tom Green County, Texas, payable at \$2,867 per month including interest at 8.0%. The note matures in January 2026. \$	\$	143,769
Note payable to John Deere Financial, secured by a 314 G Skid Steer Loader, payable at \$1,098 per month. The note is a 0% interest note. The note matures in January 2021.		1,099
Note payable to John Deere Financial, secured by 2 tractors, payable at \$631 per month. The note is a 0% interest note. The note matures in July of 2025.	27,121	34,690
Note payable to John Deere Financial, secured by a tractor, payable at \$267 per month. The note is a 0% interest note. The note matures in June of 2025.	11,197	14,407

### NOTES TO FINANCIAL STATEMENTS

#### NOTE 7: DEBT - continued

Capital Lease with Enterprise Fleet Management	nt,		
secured by trucks, payable at \$1,060-\$1,507 per mont	h.		
The interest rate ranges from 1.54-6.2%. The note	es		
mature from August to October 2025.		239,979	169,689
		278,297	363,654
Less current payable		116,881	97,052
Long-term payable	\$	161,416 \$	266,602

The following is a schedule of maturities as of December 31, 2021:

	Principal		Interest		Total	
2022	\$	116,881	\$	14,557	\$	131,438
2023		106,421		6,946		113,367
2024		48,988		1,429		50,417
2025		6,007			_	6,007
	\$	278,297	\$	22,932	\$	301,229

### NOTE 8: RETIREMENT

During the years ended December 31, 2021 and 2020, the Organization contributed \$12,126 and \$10,235, respectively, to the simple IRA defined contribution retirement account for employees. The Organization matches up to 3% of employee's salary toward this plan each year for all employees who are reasonably expected to receive at least \$5,000 in compensation for the year.

### NOTE 9: HEALTH INSURANCE

The Organization spent \$75,861 and \$67,092 toward health insurance for employees for the year ended December 31, 2021 and 2020, respectively.

#### NOTE 10: FINANCIAL INSTRUMENTS

#### Fair Value Measurements

Accounting principles generally accepted in the United States of America require the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the reporting entity's own assumptions

#### NOTES TO FINANCIAL STATEMENTS

about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

### NOTE 10: FINANCIAL INSTRUMENTS - continued

A fair value hierarchy exists for valuation inputs that give the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example: interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Significant unobservable inputs that reflect an entity's own assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below:

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value.

While management believes the Corporation's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

<u>Cash and cash equivalents</u> – The carrying amount reported in the statement of financial position approximates fair value because of the short maturity of those instruments.

<u>Investments</u> – The fair value of investments in equities approximates fair value because of the active market for the equities. Investments are reported at fair value utilizing Level I inputs (market value) as reported by Edward Jones.

<u>Inventory</u> – The carrying amount reported in the statement of financial position approximates fair value due to the short-term nature of the inventory.

<u>Accounts payable</u> – The carrying amount reported in the statement of financial position approximates fair value due to the short-term nature of the liability.

### NOTES TO FINANCIAL STATEMENTS

# NOTE 10: FINANCIAL INSTRUMENTS - continued

The estimated fair values of the Corporation's financial instruments are as follows:

December 31, 2021	Carrying Amount	Fair Value
Cash and cash equivalents	\$ 2,944,782	\$ 2,944,782
Investments	3,279,612	3,279,612
Inventory	42,583	42,583
Accounts payable	171,813	171,813
December 31, 2020	Carrying Amount	Fair Value
Cash and cash equivalents	\$ 2,267,846	\$ 2,267,846
Investments	2,926,737	2,926,737
Inventory	42,583	42,583
Accounts payable	320,974	320,974

# NOTE 11: DATE OF MANAGEMENT'S REVIEW

Subsequent events were evaluated through April 6, 2022, the financial statements issuance date.